| Department of State | Frequency | Desired Trend | Target | Prior Quarter | Current Quarter | \% Change | Prior Year <br> Quarterly <br> Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Indicators - October 1, - December 31, 2018 (FY19- 2nd Qtr) |  |  |  | 9/30/2018 | 12/31/2018 |  |  |
| Economic Vitality - The Partnership for Action |  |  |  |  |  |  |  |
| Number of Companies Assisted | q | Increase | 17,325 | 3,205 | 6,836 | 113\% | 5,750 |
| Number of Business Proposals | q | Increase | 107 | 30 | 280 | 833\% | 43 |
| Number of Business People Assisted by the Business Call Center | q | Increase | 24,703 | 5,916 | 4,925 | -17\% | 7,050 |
| Number of Visits to Business Portal Website | q | Maintain | 752,542 | 210,422 | 210,809 | 0\% | 206,250 |
| Number of Page Views to Business Portal Website | q | Maintain | 1,826,636 | 507,399 | 505,500 | 0\% | 486,250 |
| Number of Tourism DMO Grants Awarded | q | Maintain | 14 | 13 | 0 | -100\% | na |
| Number of Tourism Cooperative Marketing Applications Received | q | Maintain | 65 | 65 | 0 | 0\% | na |
| Number of Tourism Cooperative Marketing Grants Awarded | q | Maintain | 30 | 30 | 39 | 30\% | na |
| Tourism Economic Impact (Total Dollars Compiled Annually in Billions) | annual | Maintain | 47 | 47 | 39 | 0\% | na |
| Number of Visits to Travel and Tourism Website | q | Maintain | 4,500,000 | 1,982,752 | 909,372 | -54\% | 950,000 |
| Number of Page Views to Travel and Tourism Website | q | Maintain | 8,500,000 | 3,722,115 | 1,570,424 | -58\% | 2,000,000 |
|  |  |  |  |  |  |  |  |

Cultural \& Historical Programs

| Council on Arts, Historical Commission, Cultural Trust: | FORMULA (Arts Council; Historical Comm; Cultural Trust) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Grant Applications Received | q | Maintain | 413 | 0 | \#VALUE! | na | na |
| Number of Grants Awarded | q | Maintain | 307 | 278 | 0 | na | na |
| Number of Technical Assistance and Outreach Sessions | q | Maintain | 1,440 | 94 | 559 | 495\% | 361 |
| Total Private Matching Dollars (Leveraged by Awards) | annual | Maintain | 42,855,000 | 0 | 0 | na | na |
| Total Spending by COA/HIST/NJCT Grantees | annual | Maintain | 288,500,000 | 0 | 0 | na | na |
| Total Direct Jobs Created by COA/HIST/NJCT Grantees | annual | Maintain | 25,650 | 0 | 0 | na | na |
| Total Number of Attendees at COA/HIST Grantee Events | annual | Maintain | 9,225,000 | 0 | 0 | na | na |
| Total Number of Web Patrons at COA/HIST Grantee Programs | annual | Maintain | 26,000,000 | 0 | 0 | na | na |



| Department of State | Frequency | Desired Trend | Target | Prior Quarter | Current Quarter | \% Change | Prior Year <br> Quarterly <br> Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Indicators - October 1, - December 31, 2018 (FY19- 2nd Qtr) |  |  |  | 9/30/2018 | 12/31/2018 |  |  |
| Civic Engagement Responsibilities |  |  |  |  |  |  |  |
| Elections |  |  |  |  |  |  |  |
| Number of Voter Registrations Received | q | Increase | 320,000 | 92,309 | 113,388 | 23\% | 85,500 |
| Number of Voter Education Training and Outreach Sessions \# | q | Increase | 180 | 48 | 20 | -58\% | 45 |
| Number of Accessible Polling Places | annual | Maintain | 3,548 | 3,548 | 3,548 | na | na |
| Number of Visits to Division of Elections Website | q | Maintain | 1,800,000 | 338,551 | 1,155,981 | 241\% | 202,250 |
| Number of Page Views to Division of Elections Website | q | Maintain | 2,100,000 | 171,569 | 577,102 | 236\% | 435,250 |
| Number of Voter Registration Forms Downloaded from Website | q | Maintain | 230,000 | 30,798 | 57,808 | 88\% | 46,750 |
| Number of Voter Registration Lookups on Website | q | Maintain | 2,900,000 | 261,666 | 1,106,622 | 323\% | 332,500 |
| Number of Polling Place Locator Lookups on Website | q | Maintain | 1,700,000 | 1,408,897 | 595,873 | -58\% | 186,275 |

## Division of Programs

| Number of Grant Applications Received | q | Maintain |
| :--- | :---: | :--- |
| Number of Grants Awarded | q | Maintain |
| Number of Technical Assistance and Outreach Sessions | q | Maintain |
| Number of National Service/Volunteer Participants | q | Increase |
| Number of At-Risk Youth that receive services | q | Increase |
| Number of Seniors that receive services | q | Increase |
| Number of Individuals that have participated in English as Second Language (ESL) courses | q | Increase |

FORMULA (AmeriCorps; OFBI; CHPRD)

| FORMULA (AmeriCorps; OFBI; CHPRD) |
| :--- |

