| Department of State | qtr 42019 |  |  |  | 1st qtr 2020 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Frequency | Desired Trend | Target | Prior Quarter | Current <br> Quarter | \% Change | Prior Year <br> Quarterly <br> Average |
| Performance Indicators - July 1, - September 30, 2018 (FY20-1st Qtr) |  |  |  | 6/30/2019 | 9/30/2019 |  |  |
| Economic Vitality - The Partnership for Action |  |  |  |  |  |  |  |
| Number of Companies Assisted | q | Increase | 18,191 | 4,963 | 4,962 | 0\% | 5,750 |
| Number of Business Proposals | q | Increase | 1,200 | 240 | 275 | 15\% | 43 |
| Number of Business People Assisted by the Business Call Center | q | Increase | 25,938 | 5,977 | 5,757 | -4\% | 7,050 |
| Number of Visits to Business Portal Website | q | Maintain | 961,688 | 237,039 | 316,579 | 34\% | 206,250 |
| Number of Page Views to Business Portal Website | q | Maintain | 2,029,596 | 564,846 | 676,050 | 20\% | 486,250 |
| Number of Tourism DMO Grants Awarded | q | Maintain | 14 | 0 | 14 | 0\% | na |
| Number of Tourism Cooperative Marketing Applications Received | q | Maintain | 60 | 74 | 74 | 0\% | na |
| Number of Tourism Cooperative Marketing Grants Awarded | q | Maintain | 40 | 0 | 38 | na | na |
| Tourism Economic Impact (Total Dollars Compiled Annually in Billions) | annual | Maintain | 50 | 47 | 0 | 0\% | na |
| Number of Visits to Travel and Tourism Website | q | Maintain | 5,000,000 | 1,821,402 | 1,626,290 | -11\% | 950,000 |
| Number of Page Views to Travel and Tourism Website | q | Maintain | 9,100,000 | 3,346,581 | 2,982,715 | -11\% | 2,000,000 |
|  |  |  |  |  |  |  |  |
| Cultural \& Historical Programs |  |  |  |  |  |  |  |

Council on Arts, Historical Commission, Cultural Trust:

| Number of Grant Applications Received | q | Maintain | 400 | 44 | 0 | na | na |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Grants Awarded | q | Maintain | 319 | 7 | 285 | na | na |
| Number of Technical Assistance and Outreach Sessions | q | Maintain | 1,785 | 420 | 686 | 63\% | 361 |
| Total Private Matching Dollars (Leveraged by Awards) | annual | Maintain | 59,500,000 | 0 | 21,398,446 | na | na |
| Total Spending by COA/HIST/NJCT Grantees | annual | Maintain | 289,000,000 | 0 | 22,975,672 | na | na |
| Total Direct Jobs Created by COA/HIST/NJCT Grantees | annual | Maintain | 29,400 | 0 | 3,570 | na | na |
| Total Number of Attendees at COA/HIST Grantee Events | annual | Maintain | 14,100,000 | 0 | 2,264,681 | na | na |
| Total Number of Web Patrons at COA/HIST Grantee Programs | annual | Maintain | 28,000,000 | 0 | 6,694,723 | na | na |


| State Museum: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Visitors to Museum \& Planetarium | q | Increase | 170,000 | 73,927 | 30,289 | -59\% | 38,750 |
| Number of Educational Programs Conducted | q | Maintain | 835 | 468 | 384 | -18\% | 194 |
|  |  |  |  |  |  |  |  |
| Archives: |  |  |  |  |  |  |  |
| Number of New Data Base Records Created | q | Increase | 180,000 | 41,958 | 73,863 | 76\% | 45,750 |
| Number of Research and Reference Requests Answered | q | Maintain | 95,000 | 23,157 | 24,775 | 7\% | 24,500 |


| Civic Engagement Responsibilities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Elections |  |  |  |  |  |  |  |
| Number of Voter Registrations Received | q | Increase | 370,000 | 84,249 | 114,669 | 36\% | 85,500 |
| Number of Voter Education Training and Outreach Sessions \# | q | Increase | 220 | 63 | 45 | -29\% | 45 |
| Number of Accessible Polling Places | annual | Maintain | 3,548 | 3,548 | 3,548 | na | na |
| Number of Visits to Division of Elections Website | q | Maintain | 1,045,000 | 158,120 | 155,855 | -1\% | 202,250 |
| Number of Page Views to Division of Elections Website | q | Maintain | 450,000 | 70,478 | 74,592 | 6\% | 435,250 |
| Number of Voter Registration Forms Downloaded from Website | q | Maintain | 48,000 | 9,734 | 18,902 | 94\% | 46,750 |
| Number of Voter Registration Lookups on Website | q | Maintain | 802,000 | 209,823 | 188,044 | -10\% | 332,500 |
| Number of Polling Place Locator Lookups on Website | q | Maintain | 433,000 | 112,985 | 101,254 | -10\% | 186,275 |


| Division of Programs |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Grant Applications Received | q | Maintain | 191 | 144 | 22 | na | na |
| Number of Grants Awarded | q | Maintain | 108 | 0 | 112 | na | na |
| Number of Technical Assistance and Outreach Sessions | q | Maintain | 82 | 53 | 48 | -9\% | 20 |
| Number of National Service/Volunteer Participants | q | Increase | 641 | 452 | 288 | na | na |
| Number of At-Risk Youth that receive services | q | Increase | 11,070 | 4,727 | 2,000 | -58\% | 2,663 |
| Number of Seniors that receive services | q | Increase | 3,155 | 158 | 1,220 | 672\% | 969 |
| Number of Individuals that have participated in English as Second Language (ESL) courses | q | Increase | 1,110 | 2,535 | 627 | -75\% | 180 |

