|  |                  |                      |                    | qtr 4 2019         | 1st qtr 2020             |              |                                    |
|--|------------------|----------------------|--------------------|--------------------|--------------------------|--------------|------------------------------------|
| Department of State  | Frequency        | Desired Trend        | Target             | Prior Quarter      | Current<br>Quarter       | % Change     | Prior Year<br>Quarterly<br>Average |
| Performance Indicators - July 1, - September 30, 2018 (FY20-1st Qtr)   |                  |                      |                    | 6/30/2019          | 9/30/2019                |              | river age                          |
| Economic Vitality – The Partnership for Action   |                  |                      |                    |                    |                          |              |                                    |
| Number of Companies Assisted   | q                | Increase             | 18,191             | 4,963              | 4,962                    | 0%           | 5,750                              |
| Number of Business Proposals   | q                | Increase             | 1,200              | 240                | 275                      | 15%          | 43                                 |
|  |                  |                      | ,                  |                    |                          |              |                                    |
| Number of Business People Assisted by the Business Call Center   | q                | Increase             | 25,938             | 5,977              | 5,757                    | -4%          | 7,050                              |
| Number of Visits to Business Portal Website  | q                | Maintain             | 961,688            | 237,039            | 316,579                  | 34%          | 206,250                            |
| Number of Page Views to Business Portal Website  | q                | Maintain             | 2,029,596          | 564,846            | 676,050                  | 20%          | 486,250                            |
| Number of Tourism DMO Grants Awarded   | q                | Maintain             | 14                 | 0                  | 14                       | 0%           | na                                 |
| Number of Tourism Cooperative Marketing Applications Received  | q                | Maintain             | 60                 | 74                 | 74                       | 0%           | na                                 |
| Number of Tourism Cooperative Marketing Grants Awarded   | q                | Maintain             | 40                 | 0                  | 38                       | na           | na                                 |
| Tourism Economic Impact (Total Dollars Compiled Annually in Billions)  | annual           | Maintain             | 50                 | 47                 | 0                        | 0%           | na                                 |
| Number of Visits to Travel and Tourism Website   | q                | Maintain             | 5,000,000          | 1,821,402          | 1,626,290                | -11%         | 950,000                            |
| Number of Page Views to Travel and Tourism Website   | q                | Maintain             | 9,100,000          | 3,346,581          | 2,982,715                | -11%         | 2,000,000                          |
|  |                  |                      |                    |                    |                          |              |                                    |
| Cultural & Historical Programs   |                  |                      |                    |                    |                          |              |                                    |
| Council on Arts, Historical Commission, Cultural Trust:  |                  |                      |                    |                    |                          |              |                                    |
| Number of Grant Applications Received  | q                | Maintain             | 400                | 44                 | 0                        | na           | na                                 |
| Number of Grants Awarded   | q                | Maintain             | 319                | 7                  | 285                      | na           | na                                 |
| Number of Technical Assistance and Outreach Sessions   | q                | Maintain             | 1,785              | 420                | 686                      | 63%          | 361                                |
| Total Private Matching Dollars (Leveraged by Awards)  Total Spanding by COA/HST/MCT Countries  | annual           | Maintain<br>Maintain | 59,500,000         | 0                  | 21,398,446<br>22,975,672 | na           | na                                 |
| Total Spending by COA/HIST/NJCT Grantees  Total Direct Jobs Created by COA/HIST/NJCT Grantees  | annual<br>annual | Maintain             | 29,400             | 0                  | 3,570                    | na<br>na     | na<br>na                           |
| Total Number of Attendees at COA/HIST Grantee Events   | annual           | Maintain             | 14,100,000         | 0                  | 2,264,681                | na           | na                                 |
| Total Number of Web Patrons at COA/HIST Grantee Programs   | annual           | Maintain             | 28,000,000         | 0                  | 6,694,723                | na           | na                                 |
| State Museum:  |                  |                      |                    |                    |                          |              |                                    |
| Number of Visitors to Museum & Planetarium   | q                | Increase             | 170,000            | 73,927             | 30,289                   | -59%         | 38,750                             |
| Number of Educational Programs Conducted   | q                | Maintain             | 835                | 468                | 384                      | -18%         | 194                                |
| Archives:  |                  |                      |                    |                    |                          |              |                                    |
| Number of New Data Base Records Created  | q                | Increase             | 180,000            | 41,958             | 73,863                   | 76%          | 45,750                             |
| Number of Research and Reference Requests Answered   | q                | Maintain             | 95,000             | 23,157             | 24,775                   | 7%           | 24,500                             |
|  |                  |                      |                    |                    |                          |              |                                    |
| Civic Engagement Responsibilities  |                  |                      |                    |                    |                          |              |                                    |
| Elections  |                  |                      |                    |                    |                          |              |                                    |
| Number of Voter Registrations Received   | q                | Increase             | 370,000            | 84,249             | 114,669                  | 36%          | 85,500                             |
| Number of Voter Education Training and Outreach Sessions #  Number of Accessible Polling Places  | q<br>annual      | Increase<br>Maintain | 220<br>3,548       | 63<br>3,548        | 45<br>3,548              | -29%<br>na   | 45<br>na                           |
| Number of Visits to Division of Elections Website  | q                | Maintain             | 1,045,000          | 158,120            | 155,855                  | -1%          | 202,250                            |
| Number of Page Views to Division of Elections Website  | q                | Maintain             | 450,000            | 70,478             | 74,592                   | 6%           | 435,250                            |
| Number of Voter Registration Forms Downloaded from Website   | q                | Maintain             | 48,000             | 9,734              | 18,902                   | 94%          | 46,750                             |
| Number of Voter Registration Lookups on Website  Number of Polling Place Locator Lookups on Website  | q                | Maintain<br>Maintain | 802,000<br>433,000 | 209,823<br>112,985 | 188,044<br>101,254       | -10%<br>-10% | 332,500<br>186,275                 |
|  | •                |                      |                    |                    |                          | -            |                                    |
| Division of Programs  Number of Grant Applications Received  | q                | Maintain             | 191                | 144                | 22                       | na           | na                                 |
| Number of Grants Awarded   | q                | Maintain             | 108                | 0                  | 112                      | na           | na                                 |
| Number of Technical Assistance and Outreach Sessions   | q                | Maintain             | 82                 | 53                 | 48                       | -9%          | 20                                 |
| Number of National Service/Volunteer Participants  | q                | Increase             | 641                | 452                | 288                      | na           | na                                 |
| Number of At-Risk Youth that receive services  Number of Seniors that receive services   | q                | Increase<br>Increase | 11,070<br>3,155    | 4,727<br>158       | 2,000<br>1,220           | -58%<br>672% | 2,663<br>969                       |
| Number of Individuals that have participated in English as Second Language (ESL) courses   | q                | Increase             | 1,110              | 2,535              | 627                      | -75%         | 180                                |
| 1 The state of the | ч                | or cabe              | -,,110             | 2,000              | 027                      | 7570         | 100                                |