## Department of State

Performance Indicators: December 31, 2019 - March 31, 2020

|  | Frequency | Desired Trend | Target | $\begin{array}{r} \text { Prior } \\ \text { Quarter } \end{array}$ | Current <br> Quarter | $\begin{array}{r} \% \\ \text { Change } \end{array}$ | Prior Year Quarterly Avg |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Economic Vitality - The Partnership for Action |  |  |  |  |  |  |  |
| Number of Companies Assisted | q | Increase | 18,191 | 7,047 | 13,502 | 92\% | 5,750 |
| Number of Business Proposals | q | Increase | 1,200 | 219 | 527 | 141\% | 43 |
| Number of Business People Assisted by the Business Call Center | q | Increase | 25,938 | 5,026 | 7,527 | 50\% | 7,050 |
| Number of Visits to Business Portal Website | q | Maintain | 961,688 | 278,180 | 323,607 | 16\% | 206,250 |
| Number of Page Views to Business Portal Website | q | Maintain | 2,029,596 | 609,582 | 720,997 | 18\% | 486,250 |
| Number of Tourism DMO Grants Awarded | q | Maintain | 14 | 0 | 0 | n/a | na |
| Number of Tourism Cooperative Marketing Applications Received | q | Maintain | 60 | 0 | 0 | n/a | na |
| Number of Tourism Cooperative Marketing Grants Awarded | q | Maintain | 40 | 0 | 0 | n/a | na |
| Tourism Economic Impact (Total Dollars Compiled Annually in Billions) | annual | Maintain | 50 | n/a | 46 | n/a | na |
| Number of Visits to Travel and Tourism Website | q | Maintain | 5,000,000 | 752,370 | 953,921 | 27\% | 950,000 |
| Number of Page Views to Travel and Tourism Website | q | Maintain | 9,100,000 | 1,315,511 | 1,568,608 | 19\% | 2,000,000 |
| Cultural \& Historical Programs |  |  |  |  |  |  |  |

## Council on Arts, Historical Commission, Cultural Trust

| Number of Grant Applications Received | q | Maintain | 400 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | na |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Grants Awarded | q | Maintain | 319 | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | na |
| Number of Technical Assistance and Outreach Sessions | q | Maintain | 1,785 | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | 361 |
| Total Private Matching Dollars (Leveraged by Awards) | annual | Maintain | 59,500,000 | n/a | n/a | n/a | na |
| Total Spending by COA/HIST/NJCT Grantees | annual | Maintain | 289,000,000 | n/a | n/a | n/a | na |
| Total Direct Jobs Created by COA/HIST/NJCT Grantees | annual | Maintain | 29,400 | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | na |
| Total Number of Attendees at COA/HIST Grantee Events | annual | Maintain | 14,100,000 | n/a | n/a | n/a | na |
| Total Number of Web Patrons at COA/HIST Grantee Programs | annual | Maintain | 28,000,000 | n/a | n/a | n/a | na |
| State Museum: |  |  |  |  |  |  |  |
| Number of Visitors to Museum \& Planetarium | q | Increase | 170,000 | 32,537 | 24,558 | -25\% | 38,750 |
| Number of Educational Programs Conducted | q | Maintain | 835 | 278 | 243 | -13\% | 194 |
| Archives: |  |  |  |  |  |  |  |
| Number of New Data Base Records Created | q | Increase | 180,000 | n/a | n/a | n/a | 45,750 |
| Number of Research and Reference Requests Answered | - | Maintain | 95,000 | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | 24,500 |

## Civic Engagement Responsibilities

## Elections

| Number of Voter Registrations Received | q | Increase | 370,000 | 83,143 | 68,311 | -18\% | 85,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Voter Education Training and Outreach Sessions \# | q | Increase | 220 | 75 | 54 | -28\% | 45 |
| Number of Accessible Polling Places | annual | Maintain | 3,548 | 3,548 | 3,548 | 0\% | na |
| Number of Visits to Division of Elections Website | q | Maintain | 1,045,000 | 452,843 | 192,715 | -57\% | 202,250 |
| Number of Page Views to Division of Elections Website | q | Maintain | 450,000 | 271,278 | 411,720 | 52\% | 435,250 |
| Number of Voter Registration Forms Downloaded from Website | q | Maintain | 48,000 | 23,231 | 40,699 | 75\% | 46,750 |
| Number of Voter Registration Lookups on Website | q | Maintain | 802,000 | 447,842 | 18,724 | -96\% | 332,500 |
| Number of Polling Place Locator Lookups on Website | q | Maintain | 433,000 | 241,146 | 3,225 | -99\% | 186,275 |
| Division of Programs |  |  |  |  |  |  |  |
| Number of Grant Applications Received | q | Maintain | 191 | 5 | 4 | -20\% | na |
| Number of Grants Awarded | q | Maintain | 108 | 0 | 4 | n/a | na |
| Number of Technical Assistance and Outreach Sessions | q | Maintain | 82 | 78 | 128 | 64\% | 20 |
| Number of National Service/Volunteer Participants | q | Increase | 641 | 353 | 361 | 2\% | na |
| Number of At-Risk Youth that receive services | q | Increase | 11,070 | 3,223 | 4,670 | 45\% | 2,663 |
| Number of Seniors that receive services | q | Increase | 3,155 | 536 | 971 | 81\% | 969 |
| Number of Individuals that have participated in English as Second Language (ESL) courses | q | Increase | 1,110 | 25 | 264 | 956\% | 180 |

