<table>
<thead>
<tr>
<th>New Jersey Economic Development Authority Key Performance Indicators - Q3 2019</th>
<th>Frequency</th>
<th>Target (for 12/31/18)</th>
<th>Previous Quarter (CYTD)</th>
<th>Current Quarter (CYTD)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Advancing Job Creation and Retention Incentives to Grow Businesses in NJ</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Percentage of Grow New Jersey projects approved through the New Jersey Economic Opportunity Act of 2013 located in Garden State Growth Zones and distressed municipalities</td>
<td>q</td>
<td>50%</td>
<td>63.6%</td>
<td>63.6%</td>
</tr>
<tr>
<td>Percentage of Grow New Jersey projects approved through the New Jersey Economic Opportunity Act of 2013 receiving increases for &quot;Transit Oriented development&quot;</td>
<td>q</td>
<td>50%</td>
<td>45.0%</td>
<td>45.0%</td>
</tr>
<tr>
<td>Number of applications approved under the Grow New Jersey program through the New Jersey Economic Opportunity Act of 2013</td>
<td>q</td>
<td>63</td>
<td>11</td>
<td>11</td>
</tr>
<tr>
<td><strong>Providing Assistance to Businesses, Not-for-Profit Organizations and Municipalities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amount of assistance provided through financial support to small businesses, including Sandy recovery activities to small businesses and communities (in millions)</td>
<td>q</td>
<td>$360m</td>
<td>$49.8m</td>
<td>$61.24m</td>
</tr>
<tr>
<td>Number of companies trained or mentored through partners</td>
<td>q</td>
<td>2,100</td>
<td>456 (Q1 2019)</td>
<td>839 (Q1-Q2 2019)</td>
</tr>
<tr>
<td>Percent of approved loans located within Garden State Growth Zones or distressed municipalities (as defined within the New Jersey Economic Opportunity Act of 2013)</td>
<td>q</td>
<td>60%</td>
<td>60.8%</td>
<td>61.8%</td>
</tr>
<tr>
<td><strong>Supporting Redevelopment Projects that Revitalize Communities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Percentage of Fort Monmouth's total land area that is sold, under contract, or in active negotiations.</td>
<td>q</td>
<td>65%</td>
<td>74.2%</td>
<td>74.2%</td>
</tr>
<tr>
<td>Percent of Economic Redevelopment and Growth (ERG) projects approved through the New Jersey Economic Opportunity Act of 2013, located in Garden State Growth Zones or distressed municipalities.</td>
<td>q</td>
<td>90%</td>
<td>100.0%</td>
<td>100.0%</td>
</tr>
</tbody>
</table>